



U. S. Headquarters: 10900 Walker Street, Cypress, CA 90630
Tel (714) 827-7600 Fax (714) 827-8100

Marine Division Sales Bulletin

Confidential

Sales Announcement No.: SH05-024

May 20, 2005

**To: All Standard Horizon Dealer Accounts
All Derema Sales Representatives**

Phantom PS1000 Dealer Volume Pricing

The information contained in this Sales Bulletin is CONFIDENTIAL. This Sales Bulletin is for Vertex Standard's authorized Standard Horizon Marine Dealers only. The information contained within this document regarding new product descriptions and specifications, consumer programs and promotions, and suggested retail pricing shall remain confidential until publicly announced by Vertex Standard.

Information concerning Vertex Standard's account terms and conditions of sale including but not limited to product cost, payment terms and programs shall remain confidential and not be disclosed to any third party unless directly authorized by Vertex Standard.

I am pleased to announce the following volume purchase opportunity on the Phantom PS1000 model.

Model	Description	Minimum Purchase Qty.	Dealer Cost (per unit)
Phantom PS1000	Phantom Remote Mount VHF (available in White and Black models)	10 units	\$150.00

The following terms and conditions apply:

1. Offer effective for purchase orders received, accepted and shipped from May 23, 2005 through August 31, 2005. This offer is subject to product availability. No split shipments.
2. There is **no price protection** for any existing on-hand inventories.
3. Prepaid ground freight on orders of \$2,500 or more.
4. Normal net 30 day payment terms apply to products ordered under this offer.
5. Re-orders must meet the minimum purchase quantities specified above.

Good selling,

Russell Paik
Executive Vice President
Marine Division